PROGRAM TO PROGRAM ARTICULATION AGREEMENT
University of Wisconsin – Stevens Point (UWSP)
College of Professional Studies
Sentry School of Business and Economics
Business Administration Program
and
Northcentral Technical College (NTC)
Business Management Program

Effective Date: July 1, 2023

NTC Associate Degree: Associate Degree, Business Management
UWSP Baccalaureate Degree: Bachelor of Science Degree, Business Administration

Purpose:
This articulation agreement provides the opportunity for NTC students who have earned the Associate Degree, Business Management major, to be awarded the following equivalent credits upon entry to the UWSP Sentry School of Business and Economics, Business Administration major.

Transfer Courses: (Total 57 credits)

<table>
<thead>
<tr>
<th>UWSP COURSE</th>
<th>NTC BUSINESS MANAGEMENT COURSE</th>
<th>Credits Granted</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENERAL EDUCATION</td>
<td></td>
<td></td>
</tr>
<tr>
<td>English 101 or 150 – Freshmen English (3 cr.)</td>
<td>10801195 – Written Comm. (3 cr.) OR 10801136 - English Comp. 1 (3 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>Phil 101 - Humanities (HU) (3 cr.) OR</td>
<td>10809166 – Intro to Ethics: Theory and Application (3 cr.) OR</td>
<td>3</td>
</tr>
<tr>
<td>Elect - Social Science / U.S. Diversity (SS) (USD) (3 cr.)</td>
<td>10809172 - Intro to Diversity Studies (3 cr.)</td>
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<tr>
<td>Psy 110 (SS) (3 cr.) OR</td>
<td>10809198 – Intro to Psych. (3 cr.) OR 10809199 – Psych of Human Rel. (3 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>Elect - Social Science (SS) (3 cr.)</td>
<td>10801196 - Oral/Interpersonal Communications (3 cr.)</td>
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<tr>
<td>Comm 180 – Foundations of Workplace Comm (3 cr.)</td>
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<tr>
<td>BUSINESS ADMINISTRATION MAJOR</td>
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<tr>
<td>BUSINESS CORE COURSES</td>
<td></td>
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<tr>
<td>Business 100 – Introduction to Business (1 cr.)</td>
<td>10102124 – Introduction to Business (3 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>Economics 110 – Principles of Macroeconomics (SS) (3 cr.)</td>
<td>10809195 – Economics (3 cr.)</td>
<td>3</td>
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<tr>
<td>Business 325 – Organizational Behavior (3 cr.)</td>
<td>10196191 – Management Principles (3 cr.)</td>
<td>3</td>
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<tr>
<td>Business 330 – Principles of Marketing (3 cr.)</td>
<td>10104172 – Marketing Principles (3 cr.)</td>
<td>3</td>
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<tr>
<td>Business 340 – Business Law and Ethics</td>
<td>10102160 – Business Law I</td>
<td>3</td>
</tr>
<tr>
<td>Business 370 – Management Information Systems (3 cr.)</td>
<td>10182142 - Fundamentals of Supply Chain Mgmt (3 cr.)</td>
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<tr>
<td>BUSINESS ELECTIVES</td>
<td></td>
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<tr>
<td>Business 329 – Project Management (3 cr.)</td>
<td>10196188 – Project Management (3 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>Bus 3xx – Intro to International Business (3 cr.)</td>
<td>10102201 – Intro to International Business (3 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>GENERAL UWSP ELECTIVES</td>
<td></td>
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<tr>
<td>Bus 1xx – Accounting I (3 cr.)</td>
<td>10101111 Accounting I (4 cr.)</td>
<td>3</td>
</tr>
<tr>
<td>Bus 2xx – The Branch (3 cr.) OR</td>
<td>10102200 – The Branch (3 cr.) OR</td>
<td>3</td>
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</tbody>
</table>
### REQUIRED COURSES: (Total 66-72 credits)
The following coursework will be required to obtain the Bachelor of Science in Business Administration:

<table>
<thead>
<tr>
<th>UWSP REQUIREMENT</th>
<th>UWSP COURSE</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td><strong>GENERAL EDUCATION</strong></td>
<td></td>
<td></td>
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<tr>
<td>Written Communication</td>
<td>Engl 202 – Sophomore English</td>
<td>3</td>
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<tr>
<td>Wellness</td>
<td>Choose from designated classes</td>
<td>1</td>
</tr>
<tr>
<td>Arts (ART)</td>
<td>Choose from designated classes</td>
<td>3</td>
</tr>
<tr>
<td>Historical Perspectives (HP)</td>
<td>Choose from designated classes</td>
<td>3</td>
</tr>
<tr>
<td>Natural Sciences (NS)</td>
<td>Choose from designated classes</td>
<td>3</td>
</tr>
<tr>
<td>Additional ART/HU/HP/NS</td>
<td>Choose from designated classes</td>
<td>3</td>
</tr>
<tr>
<td>Global Awareness (GA)</td>
<td>Can be satisfied with above classwork</td>
<td>0 - 3</td>
</tr>
<tr>
<td>Environmental Responsibility (ER)</td>
<td>Can be satisfied with above classwork</td>
<td>0 - 3</td>
</tr>
<tr>
<td><strong>BUSINESS ADMINISTRATION MAJOR</strong></td>
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<td><strong>BUSINESS CORE COURSES</strong></td>
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<tr>
<td>Math for Social Sciences or Applied Calculus</td>
<td>Math 109 or 111*</td>
<td>4</td>
</tr>
<tr>
<td>Elementary Statistical Methods (QL)</td>
<td>Math 255</td>
<td>4</td>
</tr>
<tr>
<td>Principles of Microeconomics (SS)</td>
<td>Econ 111</td>
<td>3</td>
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<tr>
<td>Principles of Financial Accounting</td>
<td>Acct 210</td>
<td>3</td>
</tr>
<tr>
<td>Introduction to Managerial Accounting</td>
<td>Acct 211</td>
<td>3</td>
</tr>
<tr>
<td>Writing and Presenting for Business</td>
<td>Bus 201</td>
<td>3</td>
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<tr>
<td>Building Relationships for Business</td>
<td>Bus 301</td>
<td>3</td>
</tr>
<tr>
<td>Principles of Finance</td>
<td>Bus 350</td>
<td>3</td>
</tr>
<tr>
<td>Principles of Production</td>
<td>Bus 360</td>
<td>3</td>
</tr>
<tr>
<td>Principles of Business Analytics</td>
<td>Bus 380</td>
<td>3</td>
</tr>
<tr>
<td>Internship (EL)</td>
<td>Bus 497</td>
<td>3</td>
</tr>
<tr>
<td>Management Capstone</td>
<td>Bus 480</td>
<td>3</td>
</tr>
<tr>
<td><strong>BUSINESS ADMINISTRATION ELECTIVES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Choose from 200-400 level ACCT, BUS, or ECON courses</td>
<td>See course catalog and semester timetable for options</td>
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</table>

**TOTAL TRANSFERRED CREDITS**: 57

**REQUIRED CREDITS**: 53 credits
Will need to test in or take pre-requisite

General Business Electives may not include the following courses: ACCT 498, BUS 320, BUS 496, BUS 498, ECON 200, or ECON 498.

UWSP University graduation requirements for a Bachelor of Science Degree will need to be completed: 40 credits at 300 and 400 level and 120 total minimum

SPECIAL CONSIDERATIONS:

1. Associate degree graduates must have earned a minimum grade point average of 2.50. An ineligible candidate may appeal for consideration through the Head, Sentry School of Business and Economics.
2. The acceptance of credits applies only to this Program-to-Program Articulation.
3. For acceptance of equivalent courses, NTC courses must have been completed within the last 5 years. Beyond this period of time, course equivalents will be assessed on an individual basis.
4. The Agreement shall become effective on the 1st day of July 2023 and shall automatically renew on each July 1, for an additional year, unless terminated through written notice by either Party to this Agreement.
5. On an annual basis the UWSP Sentry School of Business and Economics will receive contact information for students enrolled in the Northcentral Technical College Business Management program in order for the Sentry School of Business and Economics to provide advice on transferring into UWSP and the Business Administration program.